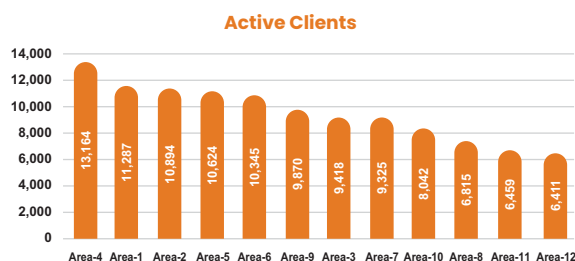


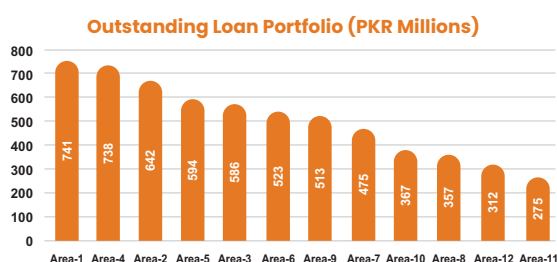


Kasur Leads Client Outreach

Kasur Area, under the supervision of Area Manager Mr. Hamid Rasool, maintained its leading position in active clients during August. Niaz Baig and Maraka followed in second and third positions, respectively. DSP's active client portfolio reached 112,654 by month-end, reflecting the continued expansion of its client outreach across the network.



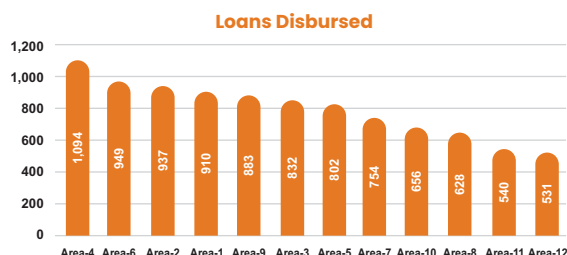
Niaz Baig Maintains OLP Leadership



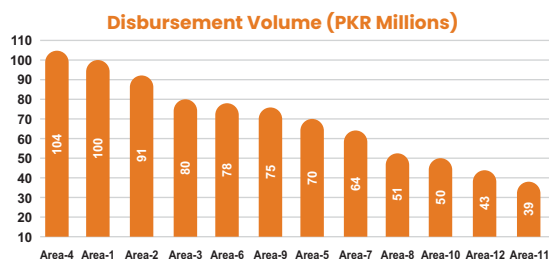
Niaz Baig Area, supervised by Area Manager Ms. Nazia Rafique, retained the top position in Outstanding Loan Portfolio (OLP), with Kasur maintaining second place. Maraka moved up to third position, replacing Nankana. DSP's overall OLP stood at PKR 6,124 million at the close of August, marking another month of portfolio expansion.

Kasur Leads Loan Disbursements

Kasur Area, supervised by Area Manager Mr. Hamid Rasool, retained its first position in the number of loans disbursed during August. Okara made a notable move from seventh to second place, while Maraka advanced from fifth to third. Across the network, DSP disbursed a total of 9,516 loans during the month.



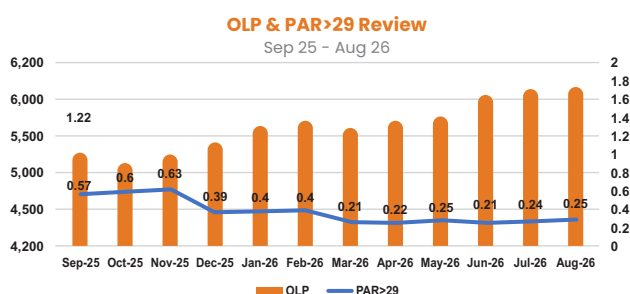
Kasur Takes the Lead in Disbursement Volume



Kasur Area, under the supervision of Area Manager Mr. Hamid Rasool, moved into the top position in disbursement volume during August, replacing Niaz Baig, which moved to second place. Maraka also maintained its strong upward momentum, advancing from fifth to third position. During the month, DSP disbursed loans worth PKR 846 million across its network, reflecting sustained lending activity.

Maintaining Strong Portfolio Quality

DSP maintained strong portfolio quality during the month, with PAR>29 at 0.25%, alongside continued growth in the loan portfolio. This performance reflects disciplined lending, effective portfolio management, and consistent recovery efforts across the branch network.



Sectorial Categorization of Portfolio

Conventional Products	# of Loans	OLP (PKR Millions)
Tailoring & Clothing	33,985	1,311
Services	28,273	1,787
Agriculture & Livestock	14,843	868
Trade & Business	7,648	566
Handicraft & Embroidery	1,546	76
Manufacturing	292	22
Solar	84	7
Sub-Total	86,671	4,637

Murabaha Products	# of Loans	OLP (PKR Millions)
Tailoring & Clothing	8,539	367
Services	9,511	598
Agriculture & Livestock	4,352	251
Trade & Business	3,191	247
Handicraft & Embroidery	201	11
Manufacturing	151	9
Solar	38	3
Sub-Total	25,983	1,487

Grand Total	112,654	6,124
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14 Branches Achieve Zero PAR

Strong portfolio quality remains a key focus across DSP. During the reporting period, 14 branches maintained Zero Portfolio at Risk (PAR), reflecting effective portfolio monitoring, regular client follow-up, and disciplined repayment management.

Begum Kot (SB), Dhamke (SB), Duniyapur (SB), Gojra (SB), Halloki (SB), Kahna, Khanewal (SB), Maraka (SB), Muslim Town (SB), Nankana, Pattoki, Phool Nagar (SB), Rachna Town (SB), and Shiwal G.T. Road. Zero PAR reflects consistent attention to portfolio quality and responsible client management.

Expanding Our Reach, Growing Our Impact

As part of its continued commitment to expanding financial inclusion, DSP made significant progress in strengthening its outreach across Punjab during August. As part of the expansion, Gujranwala has been added as a new operational area, increasing the network from 11 to 12 areas through the reorganization of selected existing branches and the opening of new branches. Following extensive preparations, including recruitment and deployment of field teams, branch premises setup, community mobilization, and other operational arrangements, branches in Ali Pur Chattha, Chak Jhumra, Sheikhupura, and Sangla Hill became operational and completed their first client disbursements. All the preparation have also been completed to open the remaining four branches during the month in Gujranwala, Nowshera Virkan, safdarabad and Kabirwala. The ongoing expansion will strengthen DSP's presence across Punjab and bring responsible financial services closer to underserved communities.

Bank of Punjab Team Visits DSP Head Office

A team from Bank of Punjab, comprising Mr. Khurram Shafi, Senior Relationship Manager, and Ms. Shmaila Rafiq, Relationship Manager, visited DSP Head Office. The delegation met with CEO, Mr. Asghar Memon, and the Finance team for discussions aimed at strengthening institutional relations and exploring potential financing arrangements.

The meeting provided an opportunity to exchange perspectives on future cooperation and explore avenues through which the two organizations can build a stronger and mutually beneficial relationship.

Celebrating Independence with Pride and Unity



DSP celebrated Pakistan's Independence Day with a spirited ceremony at its Head Office, bringing colleagues together in a shared expression of national pride. The event was graced by Ms. Naghma Rashid, Chairperson, as the Chief Guest. The national flag was hoisted jointly by Ms. Naghma Rashid and Mr. Asghar Memon, CEO, followed by patriotic songs that added to the spirit of the occasion.

The celebration continued with a cake-cutting ceremony, bringing together Head Office staff and Area-1 team members representing DSP's field operations. The occasion provided an opportunity for colleagues from the Head Office and field to celebrate together. Independence Day was also celebrated with enthusiasm across DSP's Area Offices and branches, reflecting a shared spirit of unity and patriotism throughout the organization.



Recognizing Excellence, Strengthening Performance

DSP held a special ceremony to recognize the dedication and achievements of its field teams and to reinforce the organization's strategic priorities for the future.

The ceremony recognized branch performance for the last two quarters of FY2025-26, covering January to March and April to June, providing an opportunity to acknowledge the teams' contributions and celebrate their achievements.

The Champion Branches, which successfully met both performance criteria of zero PAR >29 days and an active client portfolio of more than 2,000 clients, were presented with shields by Mr. Asghar

Memon, CEO, in recognition of their outstanding performance. Runner-Up Branches, which achieved either one of the two criteria, were also recognized with certificates and cash prizes for their strong performance during the two quarters.

The event also provided a platform for field representatives to engage in an interactive brainstorming session focused on future growth plans, new product initiatives, operational efficiency, portfolio quality, and enhanced client services. The discussion encouraged participants to share their perspectives and ideas, with emphasis on innovation, continuous improvement, and collective efforts towards achieving DSP's

strategic objectives and delivering greater value to the communities it serves.

In his address, the CEO appreciated the teams for their commitment, teamwork, and consistent efforts, encouraging them to maintain their performance and continue setting higher benchmarks for the organization.

The ceremony reflected DSP's continued commitment to recognizing achievement, strengthening teamwork, and motivating its field teams to contribute towards sustained organizational growth and improved service to clients.

CHAMPIONS



RUNNERS UP



Business Review & Team Interaction

A Progress Review Meeting was held at DSP Head Office, attended by the Chief Operating Officer (COO), Head Office Business Team, and all Area Managers. The interactive session focused on business performance, operational matters, key

challenges, and priorities for the coming period. The discussions provided an opportunity for the Area Managers to share field-level perspectives and engage with the Head Office team on key business matters. Towards the end of the meeting,

the CEO joined the interaction and shared his guidance on key priorities and the way forward. The session strengthened coordination between Head Office and field teams and reinforced a shared focus on business priorities.

Strengthening Partnerships for Sustainable Impact



As part of its due diligence process for a potential financing partnership, a delegation from Enabling Capital visited DSP on 31 August. The delegation included Ms. Elisabetta Bertotti, Associate Vice President, and Mr. Abdul Rehman Ijaz, Investment Officer.

The visit extended beyond the Head Office to the field, where the delegation visited DSP's Manga Branch and interacted with clients at their businesses. The field engagement provided an opportunity to gain firsthand insight into DSP's outreach and the impact of financial services on the livelihoods of underserved communities.

Through interactions with clients and visits to their businesses, the delegation observed how access to finance supports entrepreneurs in sustaining and expanding their businesses, strengthening household resilience, and creating better economic opportunities.

The field visit provided valuable insight into DSP's client-centric approach and its efforts to translate financial inclusion into meaningful and sustainable impact.



Listening to Our Clients

Client feedback plays an important role in helping DSP improve its services and respond effectively to the needs of the communities we serve.

During August 2026, 56 complaints were received through DSP's grievance redressal channels.

42 complaints were resolved during the month,

while 14 cases remain under review and are being followed up for timely resolution.

Through a structured and responsive grievance management process, DSP continues to strengthen client trust, service quality, and accountability, ensuring that client concerns are heard and addressed appropriately.

Comprehensive Staff Training Strengthening Compliance Awareness

To reinforce regulatory knowledge and strengthen compliance practices across the field network, DSP conducted focused training sessions on Anti-Money Laundering (AML), Countering the Financing of Terrorism (CFT), and Countering Proliferation Financing (CPF) during August.

The first session was held on 5 August for 11 Area Managers, followed by a session on 13 August for 41 Field Managers (FMs) and Assistant Field Managers (AFMs).

The training covered essential areas including KYC/CDD, customer risk assessment, beneficial ownership, sanctions screening, transaction monitoring, and suspicious transaction reporting.

Participants were also encouraged to remain

vigilant, identify potential risks promptly, and ensure timely escalation of unusual or suspicious activities.

These sessions contributed to strengthening compliance awareness, risk management practices, and a culture of vigilance across DSP's field operations.



Strengthening Islamic Microfinance Expertise

As DSP continues its journey towards expanding Islamic Microfinance, preparations are underway for the next phase of transformation, with focus now moving towards Area 3.

As part of this continued effort, a comprehensive training session on Islamic Microfinance and Murabaha Implementation was conducted on 7 August for 37 staff members from Area 3 branches.

The session was led by DSP's Shariah Consultant and focused on strengthening practical knowledge of Islamic finance principles and their application in branch operations.

Participants explored Murabaha financing, Shariah-compliant products, operational procedures, regulatory requirements, and customer service practices. Through practical

discussions and interactive learning, the training equipped staff with the knowledge and skills needed to deliver Islamic financial services effectively while maintaining adherence to Shariah principles.

With stronger knowledge and prepared teams, DSP continues to build the foundation for the next phase of its Islamic Microfinance journey.

A Special Celebration at DSP



DSP continued its tradition of celebrating staff birthdays at the Head Office, bringing colleagues together to mark special occasions and strengthen the spirit of camaraderie within the organization. This month, the celebration was especially meaningful as the team came together to celebrate the birthday of Mr. Asghar Memon.

Colleagues shared their warm wishes with the CEO and joined in a cheerful birthday celebration, creating a pleasant and memorable moment for everyone. The occasion reflected DSP's culture of appreciation, togetherness, and care, where milestones are celebrated as a team.

From a Skill to a Growing Enterprise

Allah Maafi

When her husband was unemployed, Allah Maafi turned her skill in preparing gol gappas, a popular South Asian snack made with crispy hollow shells filled with flavorful ingredients, into an opportunity for her family. She encouraged her husband to start selling them and supported the business by preparing the gol gappas herself.

As customers appreciated their taste and quality, demand grew and the family needed additional investment. In 2016, Allah Maafi took her first loan of PKR 40,000 from DSP's Bucheyki Branch, enabling them to increase production and establish a sustainable source of income.

After the business became stable, she did not require further financing for several years. In 2023, however, stall owners began approaching her for regular supplies. Seeing an opportunity to expand, she returned to DSP for financing. She has since taken two more loans to strengthen her business.

Today, Allah Maafi supplies gol gappas to her nephew, brother, and five other people running their own stalls. Her growing business supports her family, provides private education for her daughter, and has enabled her to purchase five goats through savings.



Growing a Business, Supporting a Family

Rehana Bibi

Rehana began stitching dresses to support her family when her husband was earning a modest income as a rickshaw driver using a rented vehicle. In 2018, she took her first loan from DSP's Bucheyki Branch and purchased a Juki sewing machine, allowing her to increase production and take on more work.

Encouraged by the growth of her business, Rehana continued investing through DSP financing and is now in her fifth loan cycle. Over time, she purchased overlock, pico, and buttonhole (kaaj) machines and expanded into selling laces, threads, and other tailoring materials.

Her business has become a convenient source for customers from her village and three nearby affiliated villages, where similar services are limited. Local tailors also approach her for overlock and kaaj work, while women purchase lace and have their dupattas decorated through her services.

Her growing income enabled Rehana to purchase a new rickshaw for her husband, reducing the burden of rental costs. Recently, an accident destroyed the rickshaw and left her husband unable to work. Today, Rehana's business is supporting the family through this difficult period.

Expanding Livelihoods through Livestock

Kousar Bibi

Kousar Bibi's husband works as a labourer, while she contributes to the household through livestock rearing. She initially owned two cows, including one that was providing milk and a regular source of income. When the cow stopped producing milk, Kousar temporarily lost her main source of income from milk sales.

Determined to strengthen her livelihood, Kousar wanted to purchase another dairy animal. Although she had some savings, they were not sufficient for the purchase. She therefore approached DSP's Hujra Branch and took her first loan to invest in a dairy animal. The income generated through milk

sales helped her meet household needs while making it easier to manage her loan installments.

Encouraged by the progress of her livestock activity, Kousar continued to invest in its growth through additional DSP financing. She purchased two more dairy animals, gradually expanding her livestock assets.

Today, Kousar owns five cows and two calves. Beyond expanding her livestock, access to finance has strengthened her confidence in managing her livelihood and encouraged her to pursue opportunities for greater financial stability for her family.



ALL DSP COLLEAGUES ARE ADVISED TO SHARE INFO, NEWS & STORIES FOR THE PUBLICATION IN MONTHLY NEWSLETTER AT THE FOLLOWING E-MAIL ADDRESS: aisha@damensp.com